

# Royal Trading company profile

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# Royal Trading Company

- Established in 2005
- In Jan 2011 'Value Added Distributor' for Egypt contract have been signed.
- Agreement for training partnership with Unify '**Academy for Professional Training (APT)**'
- was signed in 2012.
- 26 active resellers
- Unify-RT Cairo ICT 2016 & 2017

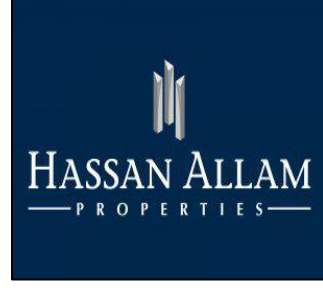


# Some of our clients

## Governmental bodies and authorities



## Construction companies and engineering consultants Cement and building materials companies



## Governmental bodies and authorities



## Malls and Hotels

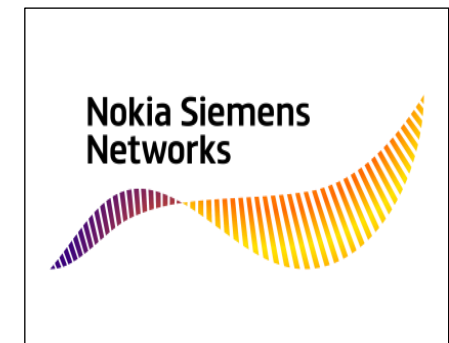


## Petroleum companies





# Other clients



# About Unify



- Unify is one of the world's leading communications software and services firms.
- Approximately 40 million users across 60 countries.
- Ranked 'Visionary' and 'Leader' by top industry analysts.
- Trusted by Global Fortune 500 customers.



- World Class Support.
- Unique Vision.
- Custom Build Solution to help all users needs.

# Unify Portfolio

Seamlessly add IP voice, web collaboration, video conferencing, mobility, advanced messaging and more to your existing infrastructure, business processes and productivity. Our carrier-grade solutions are robust, scalable and easy to deploy.

## Small / Medium / Large Business

Team Collaboration  
Voice Platforms  
Applications  
Phones and Clients

## Unified Communications

IP based Unified Communications  
Hybrid Unified Communications

## Contact Center

Outbound  
Inbound  
Cloud Contact Center  
IVR  
Workforce Management

## Industry Solutions

Health  
Financial  
Public Sector  
Energy and Utilities  
Manufacturing and Automotive

## Services

Managed Services  
Professional Services  
Maintenance and Support  
Security

# OpenScape Small/ Medium Business Solutions:

## Hardware Solutions

## Software Solutions

### OpenScape Business X3 / X5 / X8

- All-In-One Voice & UC for up to 500 Users
- Onboard full IP, IP & Digital & Analogue, DECT, ITSP, SIP Trunking, BRI/PRI



### OpenScape Business S

- Virtualized Voice & UC for up to 1500 User
- Server based or virtualized, for hosted or cloud based datacenter environments

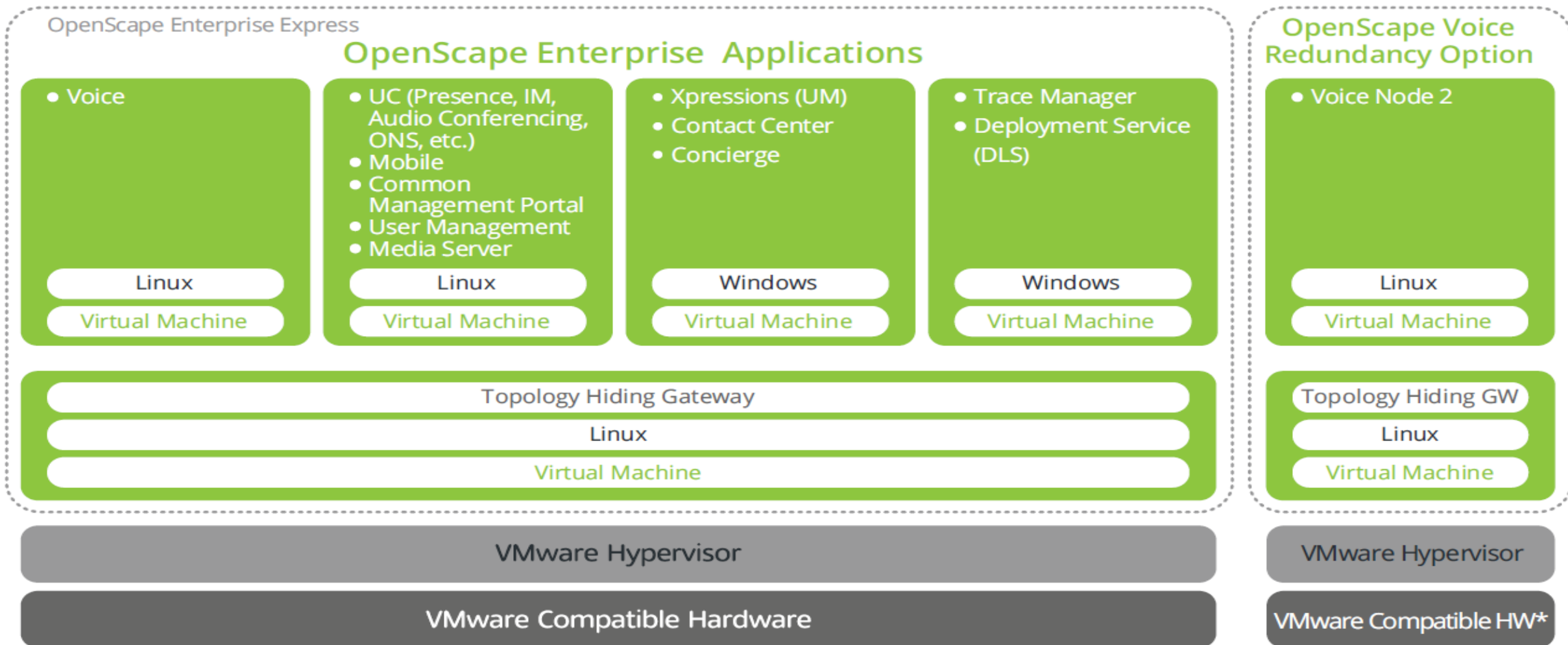


A common hardware & software architecture across all deployment models  
Voice, UC, Networking & Mobility already integrated



# Mid to Large Enterprises (Software Solutions):

## OpenScape Enterprise Express



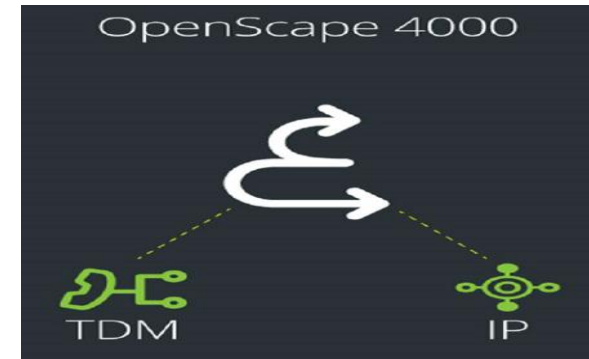
# Mid to Large Enterprises (Software Solutions):

## OpenScape 4000

### **Supports:**

Analog, Digital, IP and SIP based users, all in single platform.

- Support customer journey to hybrid .
- Hybrid TDM/IP-PBX for Enterprise Voice .
- Single system scales up to 12,000 users .
- Industry leader in Wireless LAN (DECT) deployments – Cordless Enterprise .
- Active-Standby dual node architecture, no calls lost on switchover .
- Support for native SIP Subscribers .



# Mid to Large Enterprises (Software Solutions):

## OpenScape Voice

Openscape voice is our software-based and fully featured Enterprise “voice over IP” application .

It's highly scalable solution providing secure, reliable voice calling services

- Up to 100,000 in single node system .
- Up to 500,000 in multi-node system .



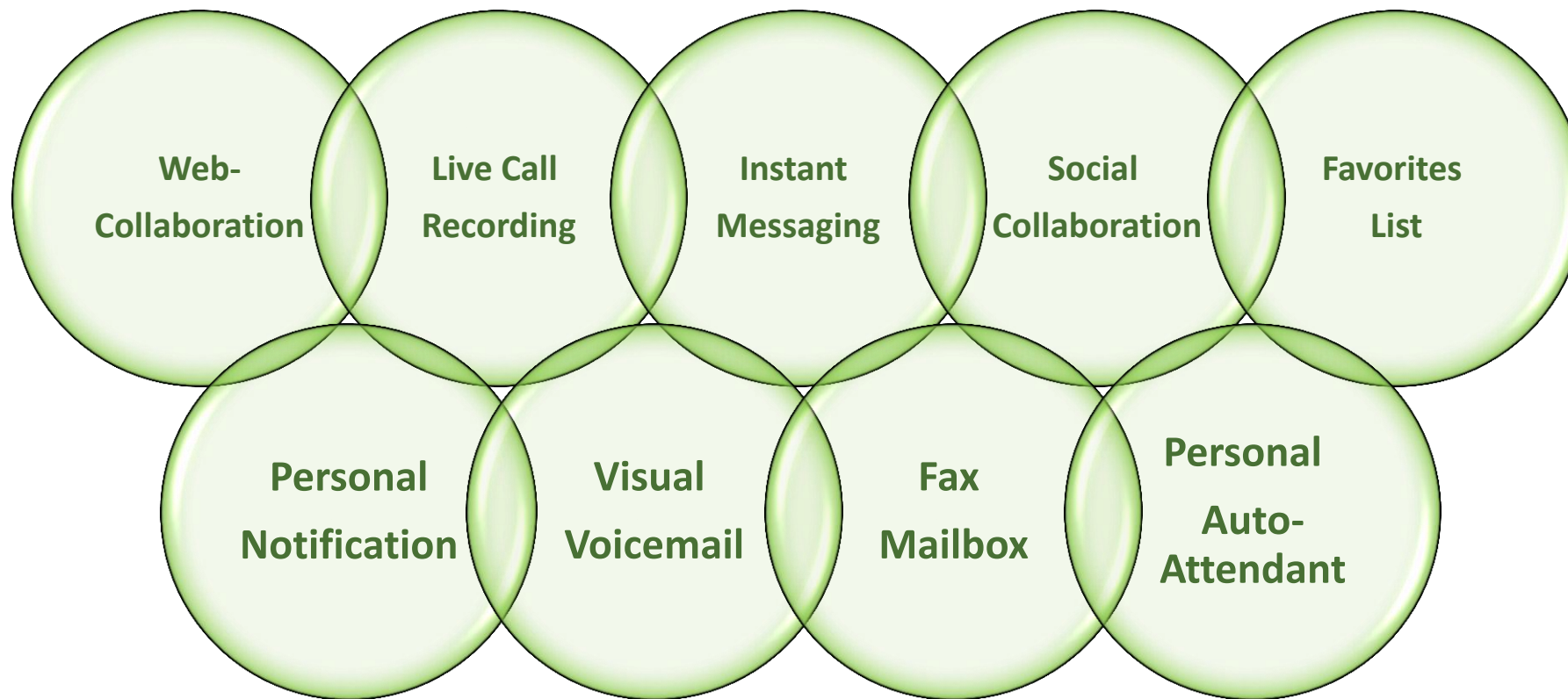
OpenScape Enterprise Voice



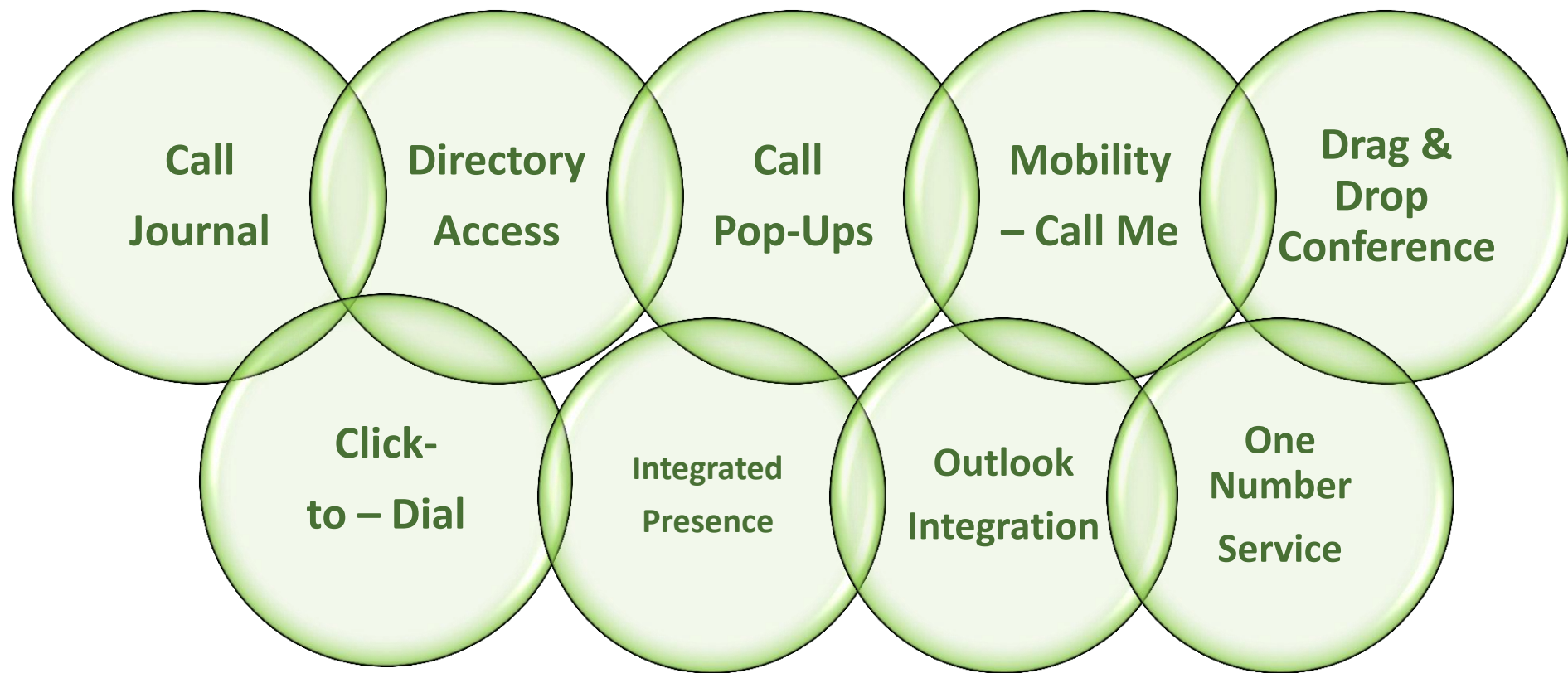
# UC optimizes the Communication



# UC Features



# UC Features



# Unify Devices and Soft Clients

End to end communication ... it all starts right here.

## Desktop Devices

Award-winning design offering high definition voice and maximum connectivity options



## Mobile Clients

The industry's most complete mobile UC suite supports the anywhere worker



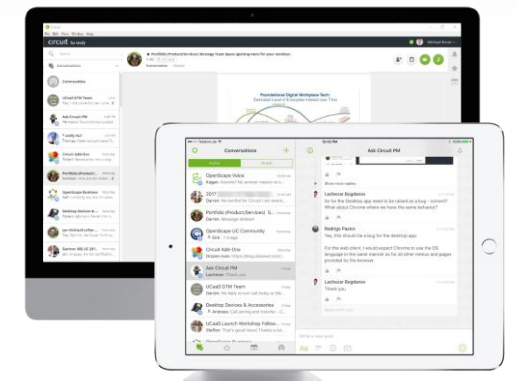
## Wireless Devices

On-site mobile voice communications – reliable, secure and cost-effective DECT and WLAN solutions



## Soft Clients

Unified communication from your PC from OpenScape Cloud, Circuit, OpenScape UC soft client, with video and HD voice





## **WHY CHOOSE US?**

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- ✓ **BEST SERVICES & QUALITY**
- ✓ **100% GUARANTEED SERVICES**
- ✓ **CONSIDERING CUSTOMER SATISFACTION**
- ✓ **CUSTOMER RELATIONSHIP**
- ✓ **STAFF HONEST WORKS**





Thank you  
Royal Trading